# Cheat Sheet – BACCPAC SYSTRONICS Addons For Sage 300

### **Sales Proposition**

Run Sage 300 Backups And Data Integrity In One Go With No Help From IT!

#### Overview

BACCPAC<sup>™</sup> for Sage 300 backs up your accounting data unattended and independent of your IT Team, based on backup schedules you define according to your needs.

# **Qualification Questions**

- Does your accounts team have an internal procedure to automate the Sage 300 data backup process, independent of your IT team? If yes, how reliable and user friendly is that procedure?
- Do you want to receive email notifications about the status of your backup process, i.e. a confirmation about whether it is successful or has failed?
- Do you require backing up documents and reports along with Sage 300 databases regularly?
- Do you need a backup process so easy that an accountant with no IT background could handle?

### Why SYSTRONICS BACCPAC?

- Backs up Sage 300 databases automatically and reliably, according to user defined schedules
- Sends email notifications to a pre-defined list of users, informing them about the status of backup
- Compresses archived data to reduce disk space usage
- Optionally runs Data Integrity Check before taking backups and produces log files
- Optionally backs up external files as well, i.e. reports and important documents

#### **Business Problems Solved**

- Risk of accounting data loss is reduced to a minimum
- The backup process is transparent. Stakeholders are immediately notified about the backup status via emails.
- Running the Data Integrity Check a task that rarely receives appropriate attention – can be optionally automated along with database backups, ensuring that the backed up data is consistent.

# **Customer Stories**

Profile 1: A Medium Size NGO

**Business Problem:** The NGO did not have enough resources to hire a full time database administrator who could take regular database backups, in addition to maintaining their IT systems.

**Solution:** The accounts team deployed BACCPAC, which with its standard Sage 300 user interfaces and ease of use, allowed the accountants to backup accounting data, without the need for IT professionals.

**Results:** The NGO was able to handle this crucial task using internal resources.

Profile 2: Furniture Manufacturer

**Business Problem:** The company had a policy for performing Data Integrity Checks on a weekly basis, to safeguard the integrity of accounting data. Yet, the IT and Accounts Teams could not run this critical process regularly, because their backup systems lacked features for automating it and it was entirely dependent on human discretion.

**Solution:** The company decided acquiring BACCPAC to run Data Integrity Check independently and unattended, in addition to backups taken by the IT Team, with email alerts sent by BACCPAC to both IT and Accounts Teams.

**Results:** Excluding the need for human intervention made the process error free and transparent for everyone involved.