Cheat Sheet
SYSTRONICS – Intercompany Utilities for Sage 300

Sales Proposition

Consolidate Intercompany Information & Transact Across Multiple Companies!

Overview

SYSTRONICS Intercompany Utilities™ streamlines intercompany operations between branch entities. The application consists of several modules, each designed to automate a specific aspect of intercompany operations.

- **PO-OE Trade Automation** facilitates the purchase and sales flows between interrelated entities.
- **Consolidated Reports** print aggregated Customer and Vendor balances for multiple companies.
- **G/L Distributions** allocates account balances from headquarter to branch companies.
- **Intercompany Transfers** simplifies stock transfers between interrelated companies.
- **Account, Vendor, Customer and Item Synchronization** modules synchronize corresponding records across interrelated companies.

Qualification Questions

Do you operate multiple Sage 300 companies? If yes:
- Do your subsidiaries trade between each other?
- Do you record G/L balances in headquarter books, which you periodically allocate to other branches?
- Do you want to maintain a standardized Chart of Accounts, as well as Customer, Vendor and Item Codes across all companies?
- Do you want to print individual aging reports for Receivables and Payables consolidating all your companies?

Why SYSTRONICS Intercompany Utilities?

- A flexible modular licensing model that allows acquiring the functionality you need.
- All modules support transactions between companies with different currencies and tax legislations.

Business Problems Solved

- Eliminates entering the same intercompany trade document twice, in the source and destination companies.
- Instantaneous and error free synchronization of master records – G/L Accounts, Customers, Vendors and Items– across all companies.
- Automatic calculation and distribution of corporate costs to branch companies with a single click.
- Aggregate position reports for receivables and payables across all subsidiaries.

Customer Stories

Profile 1: IT Networking Equipment Chain Store

Business Problem: The management has treated each store as a separate Sage 300 company. Centralized Chart of Accounts and Inventory Codes had to be maintained across all companies, but in the absence of integration among them, each new G/L Account or I/C Item had to be added individually in each company. Adding new records multiple times manually and reconciling them periodically took a lot of effort.

Solution: The company addressed the issue by implementing the Account and Item Synchronization modules.

Results: New records are now added in multiple companies by entering them only once. The Synchronization modules update the newly entered data across all companies automatically.

Profile 2: A Construction Company

Business Problem: The company has multiple branches operating in different cities. The subsidiaries transfer material between them frequently, and since they are separate legal entities, this exchange required recording standard sales transactions, necessitating the entry of whole sale/purchase cycles in each company, which resulted in duplicate work.

Solution: The implementation of the PO-OE Trade Automation module established an integration between the different branches, facilitating the entry of a trade transaction only once in the originating company.

Results: The entry of a single transaction by the accounting team, results in the automatic creation of a counter transaction in the destination company.